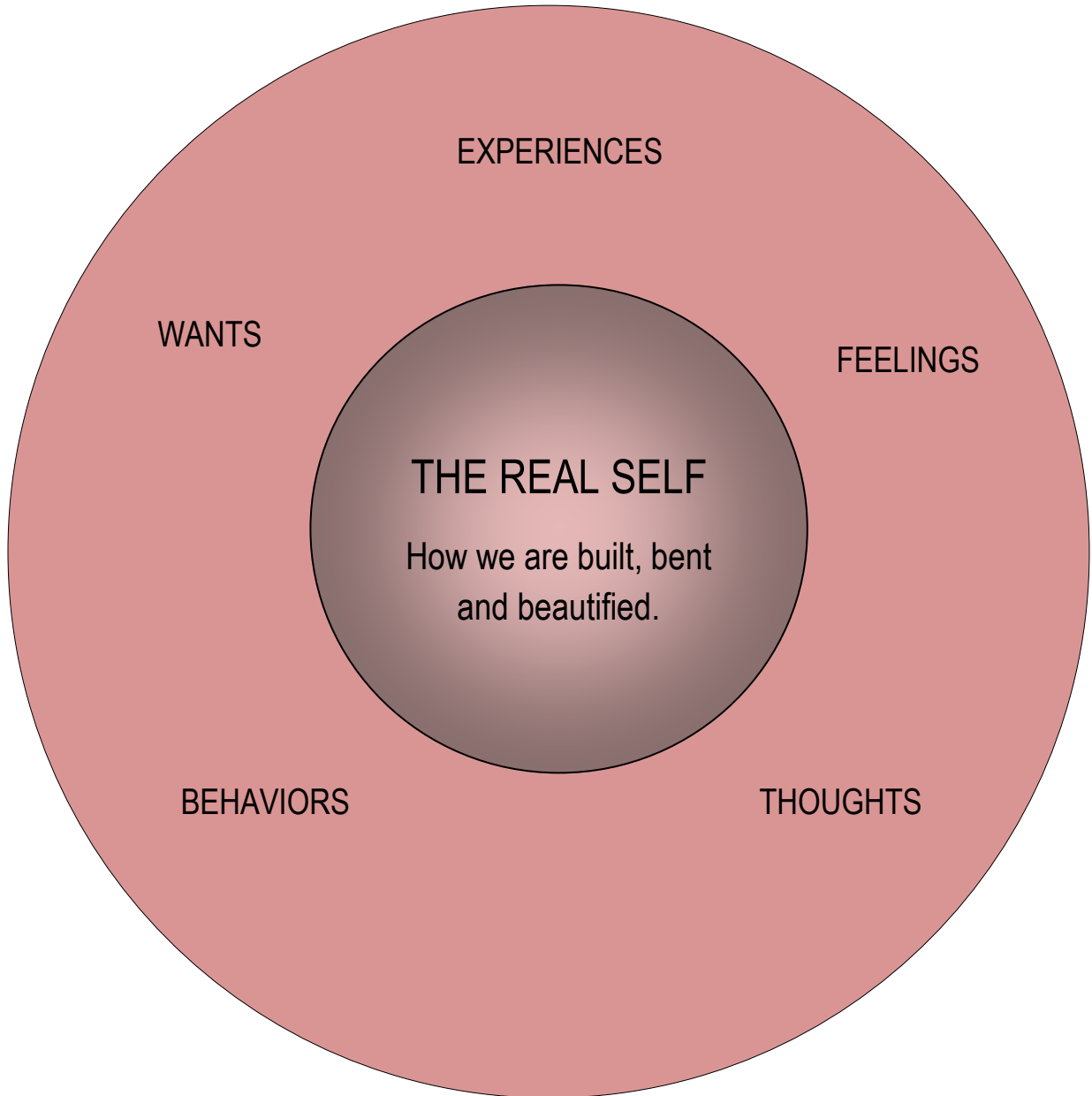


Transparency

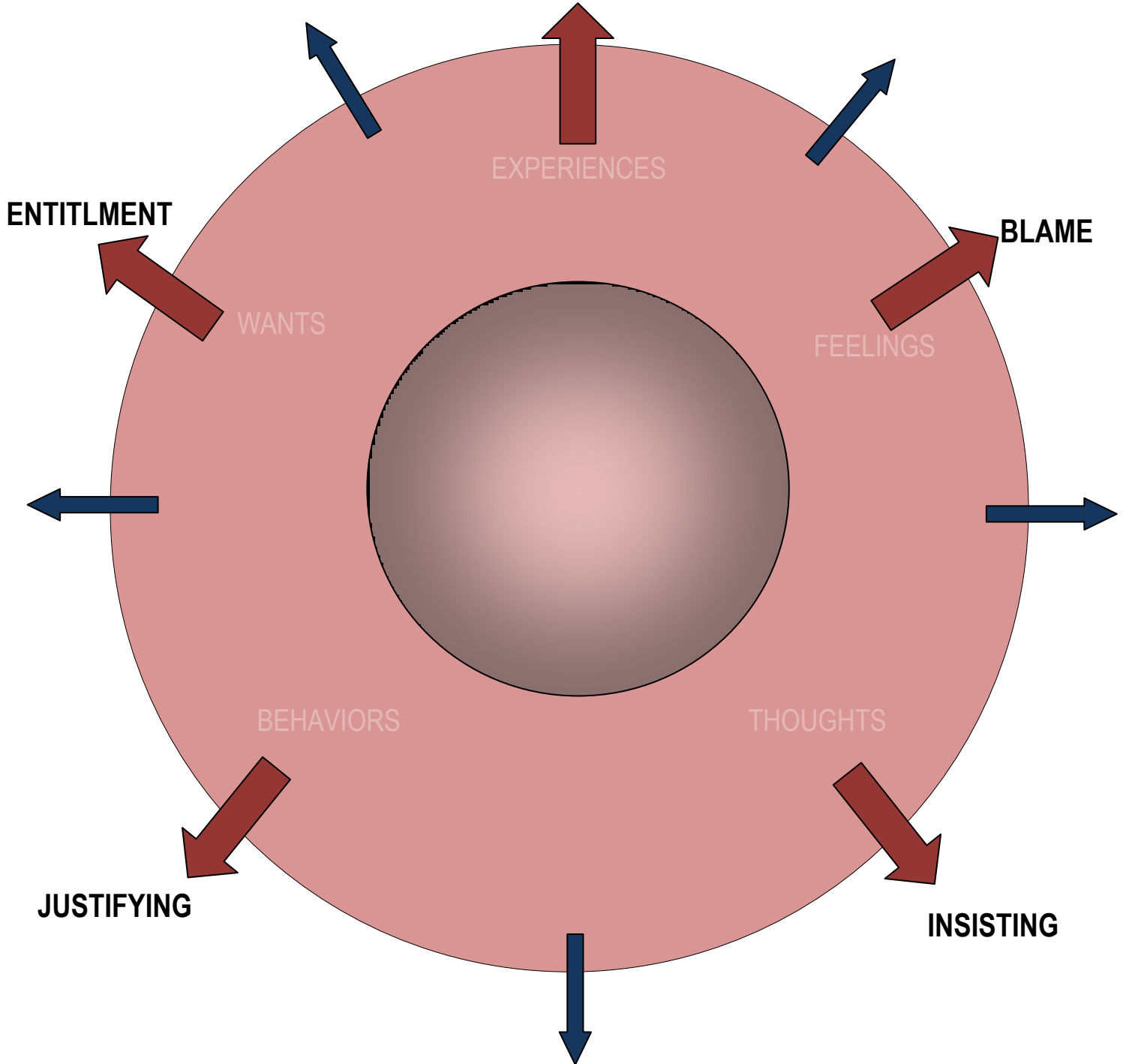
What others would know if we were open.



Transparency

What others tend to see if we're not open¹

INTERPRETATION



¹ The smaller arrows represent general forms of defensiveness (See Appendix F)